



Company and Product Overview

Company Overview

Take Control

Slingshot Software's innovative approach to ERP software development, implementation and ownership allows you to extend your systems without programming.

Our Mission

Slingshot's mission is to provide an integrated suite of flexible, Internet based enterprise control applications that give our customers the ability to personalize, extend and take control of their business systems..

We've been an innovative leader in the enterprise resource planning software industry for almost three decades. During this time we've invented and re-invented our products as technology and our clients' requirements have evolved.

Initially using mainframes, then client server architecture and now through Web-based applications, we have distributed our technology to many thousands of users across the world providing solutions that help them perform their mission critical tasks each day.

Our Strategy

Through a commitment to innovation and the empowerment of our clients, our strategy is to:

- **Provide** a solution tailored to your business for the cost of a packaged one
- **Reduce** application development time, risk and destabilization of your business during implementation
- **Increase** the flexibility of your system now and into the future
- **Decrease** the up-front and ongoing costs of ERP system ownership
- **Maximize** your return on investment

Our innovative approach to ERP system development, ownership and our upgrade methods match your requirement for a solution that is flexible, functionally rich, future proof and easy to deploy.

It's simple: Take Control.



Our innovations are effective at beating the global giants in the multi-trillion dollar ERP market place. Our flexible and feature rich applications and our proprietary application editor provide future proof solutions that are tailored to our customers' needs. We deliver superior results at prices our competition cannot touch. .

Enterprise Business Suite

Solution Groups

Powered by eTools – Rapid Application Development Toolkit

Slingshot applications are all developed using eTools. We recognize that every company is different, and have designed our products so they will support and promote these differences. eTools allows you to personalize your application's forms, menus, and processing rules without programming. Add a table, add fields and change a form or menu within minutes.

Sales Order Management

Designed as both a self service portal or for use exclusively by a call center, our Sales Order Management application provides a complete range of functionality.

Procurement and Requisition Management

Using familiar Internet purchasing conventions, our Procurement and Requisition Management applications enable you to procure goods and services using secure, auditable and automated workflows that are simple to review and approve electronically.

Inventory and Supply Chain Planning

Inventory and supply chain management are as much of an art as they are a science. Our Web-based applications (Inventory and Supply Chain Management) provide the tools that help you take your craft further than ever before.

Advanced Financial Management

Real time processing of transactions with your customers and suppliers provides the visibility that enables better decision making. Your accounting team and auditors will be in control and well informed when using our General Ledger, Payables and Receivables applications.

Enterprise Business Suite

Common Features

Slingshot Software's Enterprise Business Suite delivers integrated sales order, supply chain, procurement and financial management solutions that are easily customized to meet the unique needs of your business now and into the future.

At the highest level, Slingshot's applications are designed for rapid deployment in demanding environments. All use Microsoft's .Net architecture and will meet your needs for many years to come.

Each application is built using our eTools infrastructure, making them simple to adapt to meet your business requirements as they evolve. This enables us to deliver against our mission and strategy to produce better, lower cost and future proof ERP business applications.

Functional areas included in the Business Suite are:

- **Sales Order Management**
- **Supply Chain Planning and Forecasting**
- **Inventory and Warehouse Management**
- **Requisitioning**
- **Purchase Order Management**
- **Accounts Receivable**
- **Accounts Payable**
- **General Ledger**

The functional features outlined in this section are common to all applications. For this reason, we've taken care to remove repetitive references to them throughout the remainder of this document. So, it's important that your journey starts here.

Easy to Own, Manage and Use

Over time, ERP systems can become costly to maintain, functionally inadequate and, at worst, unsupportable. Slingshot's approach to business system ownership overcomes these shortcomings by enabling you to Take Control.



Take Control with Slingshot Software's Enterprise Business Suite. Use eTools, our proprietary application editor, to extend the capabilities of your systems without programming.

- **Ease of Administration:** Distributed via the Internet, there is no client side software to install. Your technical team makes all changes and upgrades on a single server.
- **Security is all Locked Up:** Role based security coupled with Span of Control gives your System Administrators total control over data and functional limitations per user Role.
- **Records Retention:** Audit and Archive functions are delivered with the most stringent controls, enabling you to satisfy all regulatory and compliance requirements with relative simplicity.
- **User Configurable Dashboard:** This applies across all Slingshot applications, giving you a single page, Role based view of important performance indicators. Define Favorites, review Key Performance Indicators at a glance, communicate with your team, manage on-line approvals using Work Flows and monitor Alerts to configurable exception conditions. Your configurable dashboard view puts you in control.

Next Generation Commerce

Take your business to the next level of efficiency, growth and profitability by implementing next generation commerce capabilities.

- **Alerts:** Configure Alerts to let you know the instant an issue exists. Every time you log in, you'll see what action is required to prevent a stock out, to increase collections activity or any number of other events to assure the health of your business.
- **E-mail and Messaging:** Automate customer and trading partner communications with notifications activated when certain events occur (on-ship etc.). Greater velocity of commerce equals greater profit.
- **Work Flows Speed Processing:** Electronic approval using work flows maximizes speed and accuracy of all approvals as well as maintaining clear accountability. Choose from an ever expanding library of standard work flows, or configure your own.
- **Multi-National, Multi-Lingual and Multi-Entity Support:** Slingshot's multi-national capabilities include support for multiple currencies, taxation schemes, languages, date formats and regional preferences. Take Control of your global operations with a single system.
- **Integrated Reporting:** Report development is done using Crystal, and provides a framework for you to make your own changes on the run, or select from an extensive , library of standard reports.
- **Optimized Processing:** By scheduling processing tasks to run in Background mode - maximizing processing capacity during business hours or overnight – server capacity is always optimized for critical tasks.

eTools – Take Control

eTools - Rapid Application Development Workbench

All Slingshot Software applications are developed using eTools – the key to putting you in control of your enterprise business systems. eTools allows you to quickly deploy ERP software and reduce ongoing maintenance costs.

Use eTools to quickly adapt Slingshot applications to your specific requirements. Don't compromise; optimize your applications to improve your competitive position. The eTools "Upgrade Assistant" allows you to merge all changes into future releases of the Slingshot Business Suite

A Simple Business Case

- **Fast, Low Risk Implementation:** Rapid application development, integration/upgrade utilities and modular extension capabilities ensure your requirements, both current and future, are met. Deliver a tailored solution for the cost of a packaged one.
- **Highly Tailorable – Without Programming:** eTools allows your power users to extend the capabilities of your system without programming. This level of flexibility reduces your ongoing costs and enables you to modify forms, add fields, change menus, business rules and more - quickly and easily.
- **Feature Rich:** Slingshot has been quietly solving complex business problems for the past three decades. Our products deliver against real business requirements, just like yours.
- **Internet Optimized:** Deliver your enterprise systems to your team wherever they are. Involve your trading partners in your processes. Lower your operating costs, improve customer service, optimize your supply chain and deliver accurate reporting on time, every time.
- **Easy to Upgrade:** The eTools Upgrade Assist utilities help you merge your changes into future releases of the standard Slingshot applications. This is a capability that only Slingshot provides.



eTools empowers you to customize and extend your own applications without programming. Take Control of your enterprise business systems, increasing flexibility and scalability while decreasing cost and risk.

- **Future Proof Your Business:** Scale your system quickly and easily, using Slingshot's eTools and upgrade utilities. Your industrial strength and complex business requirements are where our Take Control mantra really lets you shine.

The eTools Approach

The secret to eTools is found in how it uses Object-Oriented Programming concepts to rapidly generate Internet applications.

- **Auto-Code Generation:** eTools templates generate bug free code. It's that simple because all objects have been established and validated within the repository.
- **Simplified Repository Maintenance:** The Object Oriented approach to system development enables inheritance from other classes or data types. This allows you to change properties at one level and have the change reflected in all derived classes.
- **A Non-Proprietary Approach:** eTools generates Visual Basic .NET code, and an ActiveX Data Objects (ADO) compliant database (SQL Server or Oracle). This non-proprietary approach provides the assurance of Microsoft support for all technical aspects of the application.

Built In Application Services

In addition to generating the application, eTools provides a number of services important to your applications.

- **Security:** A set of forms is provided for the Security Administrator who retains complete control over system access and configuration. Security policies define password structure and enforce complexity, expiry and non-repetition of previously used access codes. System security is constantly monitored and the Security Administrator is notified of unsuccessful sign in attempts and other configurable occurrences.
- **Roles:** Form and menu definitions can be varied by user role. A user can be authorized to perform one or more roles. An unlimited number of Roles can be established by the Security Administrator without programming.
- **Span of Control:** Users can be restricted to certain information based on span of control definitions set by the security administrator on the user record.
- **Compliance:** eTools provides controls that facilitate your compliance with applicable regulations and also ensure that your standard operating procedures are enabled. Specific controls include records retention, single/double electronic signatures, single/double blind entry when writing transactions to the database.
- **Regional Preferences:** Regional preferences include language, date mapping and monetary masking rules. Each user can request a regional preference. Labels, lists, dates and monetary amounts are automatically in the user's preferred language and format. This enables global support in one system.

- **Alerts:** Alerts monitor application conditions. Alerts include a query to test the condition, a message to the user to tell them when the condition is true, and an optional form to display details. Users may opt to be informed of alerts via e-mail. Manage by exception, not by detail.
- **Work Flow Engine:** Slingshot's configurable work flows allow you to integrate external processes with your application data. eTools enables rapid development of unique work flows that match your needs and automate any sequence of approval processing. The introduction of work flows into your daily processing will take your business to the next level of growth, efficiency and profitability.
- **Reports Infrastructure:** Reports, documents and measures are defined in Crystal Reports and are integrated into any application. All reports can be viewed online, printed in background, scheduled to recur or at a specific time in the future, uploaded to MS Office and exported in Portable Document Formats.
- **Records Retention, Archive and Audit:** eTools enables configuration of audit fields, archive processing, encryption and ongoing management of all records written into secure data tables, encrypted if necessary. Comply, control and mitigate risk across all of your processes.
- **Process Monitoring:** A process monitor facility manages the task queue and executes jobs as scheduled or needed. This optimizes the allocation of your precious server resources, at all times.
- **Integration Infrastructure:** Integration with any and all of your legacy applications can be performed with eTools flexible integration infrastructure and Slingshot's standard library of Application Program Interfaces (APIs). All standard integration technologies are supported from comma delimited fields through to web services.

Sales Order Management

Sales Order Management

Slingshot Software's Sales Order Management module provides unparalleled flexibility that allows you to address each customer's specific preferences and needs. Treat each customer as if they are your one and only customer.

Slingshot's sales order management application delivers leading edge functionality in a framework that enables simple extension and scalability, without programming. Automate manual processes, eliminate errors and enable superior customer service in the fulfillment of every on-line transaction.

Design and Control Your Sales Order Process

- **Configurable Order Types:** Design unlimited Order Types, each with a unique sequence of processing events that are managed by work flow controls.
- **Rapid Entry Processing:** Copy orders for repetitive sales, shopping list formatting and auto tax calculations are a small sample of wizards that make your team faster and more efficient.

Pricing, Promotion and Product Location

- **Hierarchical Catalogue:** Flexible search capabilities enable users to quickly locate any product using the hierarchy or product description. Cross referencing with customer, supplier and manufacturer part numbers closes loop holes and eliminates processing errors.
- **Product Availability:** As orders are entered, the system confirms product availability to promise (ATP). Use this information to take your customer service to the next level.
- **Configurable Pricing Schemes:** An unlimited number of price lists can be entered. Price lists can be associated with individual customers, or a group of customers. Each product can have its own pricing method.
- **Promotions:** Promotions can be applied to standard pricing rules. A promotion can be associated with a group of customers and/or products. The promotion tracking facility allows you to measure bottom line results.



Slingshot's sales order management module supports customer service functions (call center) and self-service customer orders (customer portal). Take Control of your sales order fulfillment and customer service levels.

- **Notes and Attachments:** Special instructions, notices or product information can be appended in any format, to any order. The difference between “good” and “great” in fulfillment is the “special instruction”.

Shipment and Billing Controls

- **Customer Hierarchy:** Slingshot supports an unlimited number of addresses and personal contacts for each customer. Each can be flagged as a Bill To, Ship To or Acknowledge To address. Contacts can subscribe to an unlimited number of documents and opt to receive them via e-mail, fax or mail. This makes communicating with your customers easy, flexible and automatic.
- **Line Types:** A library of standard line types are provided, and new line types can be defined, giving you full control of your process. Manage common, but complex transactions – like RMAs – with line type configurations that automate accounting and procedural follow up. This eliminates tedious and error prone manual steps.
- **Shipment Control at the Order Line Level:** Slingshot defaults information from the order and allows you to override most controls on each Line Item. Ship details, schedules and fulfillment rules can each be set at the line item level. Support is provided for Drop Shipments, which can also be supplied for each Line Item. These features combine to maximize efficiency and minimize administration.
- **Tax and Freight:** Tax and freight are calculated automatically as the order is entered. Configuration of relevant tax rules for each product and/or customer is flexible, simple and can be set and forgotten. All back-end accounting is also automated.
- **Package Tracking:** Links to each carrier’s website enables display of the real-time delivery status for each parcel. Your responsiveness to customer inquiries is everything.
- **Billing Options:** Multiple billing options (shipment billing, milestone billing, recurring billing etc.), purchase consolidations, invoice formats and interfaces with Receivables are all standard. This makes your billing simple and automatic.
- **Credit Controls:** Credit checking is configurable and automated, making sure your credit exposure stays under your control.
- **Payment Methods:** A preferred payment method is assigned to each customer that defaults to all orders, where it may be overwritten.

Procurement and Requisition Management

Purchase Order Management

Slingshot Software's Purchase Order Management module is the heartbeat of the complete procurement solution, using the Internet to dramatically improve your purchasing processes. No paperwork, maximum efficiency.

Internet connectivity shortens acquisition cycles, tightens supplier communications and reduces costs. The Internet also extends the opportunities for reducing costs by increasing procurement options. Internet auctions, price search engines and collaborative purchasing strategies can be used to drive down costs and improve the quality of procured items.

Processing Controls at Your Fingertips

Through control comes cost savings and transactional efficiency.

- **Configurable Order Types:** Use standard order types, or define your own for which individual processing events can be set and changed as needed.
- **Expose Your System to Suppliers:** With Role based security, you can require your suppliers to maintain accurate information, eliminating errors and chase-up.
- **Reduce Maverick Purchases:** Corporate supply contracts exist for reasons of efficiency and cost savings. Slingshot's applications drive purchases through approved contracts, saving you time and money.
- **Electronic Approvals:** Use electronic communications and e-mailed Alerts to speed the approval process.
- **Line Types Control Receiving and Payment Processing:** Support multiple fulfillment flows on a single purchase order using standard and configurable line item types (i.e.: make a return and receipt on the same order). This reduces paperwork and irrelevant processing steps.
- **Purchasing Control at the Order Line Level:** Order details (Receiving and Ship From addresses are two examples) can be set per line item on each order. Again, this reduces paperwork and obsolete effort.



Enter aggregated purchase orders and track their fulfillment through online collaboration with your suppliers. Eliminate inefficiencies, shorten the acquisition process, reduce costs and increase margins.

- **Multiple Payment Methods:** On Account, Credit Card and Cash on Delivery are all valid and supported payment methods. The moral of the story: “Get the money in.”

Ease of Use Equals User Adoption

- **Rapid Data Entry:** Purchase order entry is quick and easy with a host of intuitive defaults like order copy functionality, standard shopping lists for repetitive purchases, automated tax calculations and so on. Ease of use assures user adoption, sponsorship and simple skills maintenance.
- **Notes and Attachments to Each Order:** Order detail can be accompanied by special handling notifications including pictures, drawings, spreadsheets and word processing documents. Deliver to promise, with confidence that expectations have been set correctly.
- **Hierarchical Products Catalogue:** An ordered hierarchy, including product imagery, makes identifying any product quick and easy. Part numbers may also be cross referenced with suppliers, manufacturers and customers.
- **Trading Partner Hierarchy:** As is the case for the product hierarchy, detail storage (address, Pay To, Ship From, Order From etc.) for suppliers, manufacturers, customers are both simple and flexible.
- **Electronic Communications:** Speed your processing with e-mail correspondence. Contacts can subscribe to electronic notification of actions, alerts and changes as they are entered. This makes your customer service both consistent and automated.
- **Invoice Matching:** Multiple matching options are supported, including: two and three way matching, pay valued receiver, milestone payments and recurring billing. This level of control improves processing accuracy and reporting.
- **Customer Hierarchy:** Slingshot supports an unlimited number of addresses for each customer. Each can be flagged as a Bill To, Ship To or Acknowledge To address. Slingshot also supports an unlimited number of contacts for each address. Contacts can subscribe to an unlimited number of documents and opt to receive them via e-mail, fax or mail automatically. This makes communicating with your customers easy, flexible and automatic.
- **Line Types:** A library of standard line types enable full control. New line types can be user defined. Manage common, but complex transactions – like RMAs – with line type configurations that automate accounting and procedural follow up. This eliminates tedious and error prone manual steps.
- **Shipment Control at the Order Line Level:** Slingshot defaults information from the order but allows you to override most controls on each Line Item. Ship details, schedules and fulfillment rules can each be set at the line item level. Support is provided for Drop Shipments, which can also be supplied for each Line Item. These features combine to maximize the efficiency of your process and to minimize the administration required to properly control it.

Procurement and Requisition Management

Requisition Management

Reduce the internal costs associated with paper requisitions, tighten financial controls with electronic approval and create a solution that drives a higher percentage of buys to corporate contracts.

Through online collaboration, a requisition starts the process that your purchasing team will finish, knowing they are dealing with an approved and aggregated requisition for goods or services.

Business at On-line Speeds

- **Real Time Requisitioning:** Any authorized employee can enter a requisition then monitor the processing of open items. This eliminates status calls to the purchasing department, allowing them to get on with their job.
- **Check-Out and Approval:** Once the requisition is lodged it is routed for electronic approval. Multiple approvals (financial, material etc) are sought simultaneously, saving time and eliminating inefficiencies in your process.
- **Receipt and Delivery Processes:** Processing of goods delivery, receipting and the writing of an appropriate audit trail is automated through printed receipts and electronic communications.
- **Application Integration:** Integrated requisition and inventory management modules enable real time job costing and project tracking. Accounting module integration enables auto-account identification and budget availability validation. Automatically deliver processing efficiency and financial control.

Anyone Can Use and Control It

- **Self Service Requisitioning:** Familiar shopping cart metaphors and catalogue selection functionality are used to ensure new users can raise a requisition with virtually no training.
- **Instant Price and Availability Information:** Stock availability information is provided on entry of each request. Sourcing options can then be entered by the requestor, eliminating unnecessary liaison with purchasing.



Collaborate with your trading partners to automate the collection, approval and fulfillment of requisitions in real time.

Route approved requisitions to purchase or seek material issue from inventory.

- **New Items:** Users can request new items not included in the catalogue. Once approved, purchasing will source the item in the normal manner, having reviewed quotes if necessary.
- **Purchasing Inventory:** Requisitions may be placed with a view to replenishing inventory. This opens a whole realm of processing power, using integration with Slingshot's purchasing module to accelerate the procurement process.

Inventory and Supply Chain Planning

Supply Chain Planning

Slingshot Software's patented planning system delivers control and flexibility in your collaborative supply chain solution.

Slingshot's supply chain planning module continuously synchronizes an enterprise's supply plan with the capabilities of its trading partners via the Internet. By enabling information sharing and collaboration in real time, your supply chain is always optimized.

Real Time, Internet-Based Planning

- **An Optimized Plan, All the Time:** Slingshot's patented planning engine works in real time and uses "bucketless" calculations to produce plans. Advanced algorithms eliminate plan latency and increasing your efficiency and profit.
- **Collaboration:** The Internet is used to continuously synchronize your supply plan with that of your trading partners. By sharing this information, true collaboration becomes a reality.
- **Accurate Supply Chain Modeling:** Comprehensive modeling algorithms are provided as standard. Planning rules can be derived from "templates", minimizing the effort required from your team.
- **Link Demand to its Source:** Pegging demand to its source enables better decision making once the cause of an exception condition is known.
- **Alerts and Electronic Communications:** By configuring exception conditions (stock-out, overdue shipment, excess inventory etc.) each planner automates their notification should certain conditions occur. This enables your team to be pro-active in taking remedial action.
- **Integrated Load Building:** The logistics surrounding each load (shape, weight, capacity, vehicle type and availability, geography etc.) are all taken into account in their assembly. Optimizing every step makes your team leaner.



Slingshot's supply chain planning application enables synchronization of your entire supply chain in real time. This level of control enables your company to react instantly as supply and demand conditions change.

Forecasting with Certainty

- **Demand Forecasting:** The current forecast and three years of demand history are reviewed to create each period's "best-fit" forecast. Promotional demand can also be monitored by product or customer, giving your team the ability to deliver accurate forecasts. Slingshot's Focus Forecasting Simulation Model uses six forecasting algorithms as standard:
 - Single exponential smoothing
 - Double exponential smoothing
 - Least Squares
 - Moving Average
 - Same Period Last Year
 - Same Period Last Year Percent
- **Manufacturing Planning:** Planning for ordered items is accounted for using a multi-level bill of materials and a bill of resources. Optimal manufacturing plans eliminate foregone costs associated with unnecessary production.
- **Transportation Planning:** Future transportation requirements that consider both open and planned orders are available at a glance. Maximum lead time assures you maximum availability when it comes to the crunch.

Usable and Scalable

- **Graphical Planner View:** Slingshot's supply chain Explorer presents color coded graphics that highlight stock outs, shortages, excess or obsolete stock. The detail behind the graphics is available at a click, enabling rapid and accurate decisions.
- **Support for Multiple Planning Servers:** Slingshot's application architecture provides unlimited capacity for future growth across multiple servers and multi-level supply chains. Don't let a system limit your growth plans.

Inventory and Supply Chain Planning

Inventory and Warehouse Management

Slingshot Software's Inventory and Warehouse Management module maximizes your control and flexibility. Manage and monitor your inventory for all types of products in all types of facilities.

Slingshot's Inventory and Warehouse Management (IWM) module offer three levels of capacity to handle any warehouse situation: a basic capability for smaller "paper-based" warehouses, advanced warehouse management for large radio frequency controlled facilities and 'virtual warehouses' that allow you to track supplier and customer inventories in transit or any other 'virtual' location.

Efficiency through Online Collaboration

- **Internet Connectivity for Global Visibility:** Customers, sales representatives, suppliers or any authorized individual can view inventory status and projected future availability, whether you're connected from the office, at home, on the road, or on a mobile device. Inclusion of your trading partners into your processes maximizes the speed of every process.

Control Applied Your Way

- **Virtual Warehouses:** Virtual warehouses are used to track mobile inventory, or inventory held by strategic supply chain partners. Real time information about "virtual" inventory is used to significantly reduce stock on hand and improve service levels.
- **Flexible Warehouse Configuration:** Slingshot puts you in control of an unlimited number of warehouses, zones, rules and processes. Take your warehouse management and configuration to the next level.
- **Lot and Serial number Control:** Monitoring products by lot and/or serial number allows you to define how they are tracked, controlled and moved. Minimize spoilage and other wasteful events at the product level.



IWM allows you to optimize efficiency by defining operational requirements at the facility level. This includes rules for inbound (receive, inspect and put away), outbound (pick, pack, ship) and in-warehouse (count, location replenishment) processes.

- **Stock Replenishment:** Manage your replenishment more closely with automated orders, triggered by pick-point monitoring and fulfilled by purchase, warehouse transfer, manufacturing order or subcontractor-fulfilled outside processes.
- **Physical Control:** Create cycle count requests based on count frequency codes. Report discrepancies and adjust inventory levels accordingly. Simple and effective.
- **Inter-Warehouse Transfer Control:** When transfer orders are entered to move stock between warehouses, the inventory's availability at the ship-from warehouse is verified. Automatic inventory updates ensure the perpetual accuracy of your data.

Management of Your Warehouses and their Contents

- **Stock Status and Usage Stats:** A stock status inquiry provides a summary of on hand, demand, and supply totals. Usage history helps you optimize stock on hand and ordering processes.
- **Condition and Ownership Identification:** User-defined condition codes can be attached to any inventory balance. Avoid unnecessary issues by specifying ownership for supplier consignment or third party logistics purposes.
- **Product Stratification:** Inventory is automatically stratified into an "ABC" classification. Again, optimized management of your in-warehouse inventory minimizes unnecessary waste.

Application Integration

- **Financials:** Slingshot supports LIFO, FIFO, Standard Cost, Replacement Cost and Average Cost valuation methods. Integration with your Financial modules ensure full control and reporting against the changing value of your inventory.
- **Receipt and Shipment Confirmation:** Slingshot allows you to confirm shipment and receipt for orders entered in other modules. This approach simplifies warehouse operations and enforces your standard procedures.

Advanced Financial Management

General Ledger

Slingshot Software's General Ledger application automates and speeds the process of preparing accurate financial information.

Slingshot's General Ledger application is integrated with the Business Suite, providing real time financial information to stakeholders across your organization. Enjoy real time financial information that will help you and your accounting team make better decisions, more quickly.

The Foundation – Flexibility and Control

- **Account Structures with Multiple Roll Ups:** Flexible general ledger account structures enable each account element to be “rolled-up”. This allows you to report consolidated results across multiple company entities.
- **Simple Scrutiny with User Defined Journals:** Enter an unlimited number of journals that can be summarized and viewed at the account level, or at the supporting detail level.
- **Transaction Drill Through Capability:** Track any transaction to its source by “Drilling Through” at the touch of a button. This works in both directions, so you can work you way back up to the summary level as well. Analyzing the source of any transaction cannot be made any easier.
- **Integrated Report Writer:** Powerful reporting tools are provided, enabling Financial Managers to develop new – or modify existing – reports from the standard library – without programming.
- **Support for Multiple Companies and Currencies:** Control your multi-company transactions using an “Entity” element in your general ledger account numbering convention. Currencies are maintained by rate authorities like Barrons and WSJ. The system will ensure everything balances within and across entities as required by accounting principles.
- **Sub Ledger Control & Inactive Accounts:** Control Accounts are used to show a balance derived from financial documents like accounts receivable, payable and inventory. Unlimited Inactive accounts can be held for historical purposes.



Accurate and timely financial information supports optimal decision making. Multiple views of financial data allow for instant analysis. Ledger automates the process of accurately recording financial transactions.

- **Flexible Fiscal Period Control:** The configurable fiscal calendar (supporting both 12 and 13 period fiscal years) will match your company's accounting year and enable quick and easy reporting of all financial data.

Simple, Easy and Efficient

- **Multiple Entry Methods:** As with all Slingshot applications, intuitive defaults speed the transaction entry process. Keep your team focussed on data analysis, not data entry.
- **Correcting Entries Eliminates Ledger Clutter:** Making changes to posted entries activates automated reversals and re-posts to maintain the integrity of all accounting principles.
- **MS Office Integration:** Save time by importing verified journal entries from MS Excel.
- **Auto Account Creation:** If adding a new division or accounting entity, new general ledger accounts can be created – and reported – automatically.
- **Recurring Journal Entries in Ledger:** Recurring journal entries can be set to recur and auto-post based on a configurable schedule. Minimize administration and maximize the accuracy of your data.
- **Advanced Budgeting:** Manage the big picture using multiple budgets, baselines and revisions. Placing a firm stake in the ground supports reporting throughout the year.
- **Fixed and Variable Allocation Formulas:** Speed processing by automatically posting transactions to one (or many) accounts based on configurable formulas and logic.
- **Bank Account Reconciliation:** Powerful filters enable quick review of cleared checks, deposits plus miscellaneous items such as bank fees and interest.

Advanced Financial Management

Accounts Payable

Slingshot Software's Accounts Payable application efficiently processes payables documents, improves supplier relationships, accurately forecasts cash requirements and maximizes cash flow.

Know your cash position at all times and streamline invoice entry to the point where every status notification for every creditor is automated. Rapid entry routines make for reduced processing times and shorter month end tie-outs.

Real Time Commerce and Information

- Rapid Processing with Electronic Invoice Approval:** Invoices flagged for electronic approval spawn a work flow that routes the electronic document through a configurable approval process.
- Automated Check Runs:** Rules based check runs save you time. The checks themselves are generated using Crystal reports - secure, branded and accurate, every time.
- Automatic 1099 Accounting:** Automatic 1099 processing allows the identification of income type, enabling you to generate 1099 forms (or electronic file) in standard IRS format, quickly and easily.
- Automated Invoice Receipt:** Electronic invoice receipt, dispatch and matching all allow you to control cash flow in real time, eliminating time-lag between goods dispatch and invoicing. Automated invoice matching also saves time and eliminates errors.
- Payment and Activity Statistics:** Review supplier statistics by fiscal period (e.g. month). Statistics of payments, write offs, cross-supplier transactions, ending balance and non-AP as well as annual totals enables analysis of your history with this supplier.
- Cash Requirements Forecast:** Understand your cash position by reporting on cash requirements for each of your bank accounts on any range of future dates.



Accurate and timely financial information supports optimal decision making. Multiple views of financial data allow for instant analysis. Slingshot makes Accounts Payable processing flexible and efficient.

Rapid Entry Assures Buy In From Your Team

- **Simple Data Entry:** Invoice templates enable intuitive entry defaults including payments terms and other details. Speed of use will assure your team's buy in.
- **Rapid Cash Disbursement:** Electronic cash disbursement (EFT and Credit Cards) eliminates payment printing and mailing costs. All processing is encrypted and complies with American Banking Association standards for secure EFT.
- **Drill-Through Transaction Scrutiny:** Drill through financial transaction scrutiny allows your accounts team to report on what happened in every transaction.
- **Supplier and Customer Definitions:** Flexible supplier and customer definition enables maintenance of multiple bill-to and ship-to details.
- **Checks are Covered:** Flexible formats using Crystal Reports enable you to create your own or select from a library of standard formats. Checks can also be printed quickly for those one-off requirements.
- **Bank Account Reconciliation:** Quickly reconcile your bank accounts by entering ranges of cleared check numbers.

Advanced Financial Management

Accounts Receivable

Manage credit, know your cash position and deploy any number of collections tools to stay on top of debtor processing. Your accounting department will know where your money is and will be able to get it in quickly – really quickly.

Slingshot's Accounts Receivable module automates much of your Receivables processing, eliminates cash latency and helps to inform cash based decision making.

Know Thy Customer

- **Instant Access to Customer Information:** The Customer Table is the key to everything, enabling entry of an unlimited number of addresses – and contacts - each enabled for use as a bill to, ship to or pay to address.
- **Simple Payment Analysis:** Customer payment statistics reveal trouble spots. Analyzing average days to pay versus due date can tell you important information about each customer.
- **Credit Management Tools:** Up-to-the-minute credit statistics are available so credit decisions can be made quickly.

Automated Processing

- **Auto Cash:** Advanced electronic cash application - "Auto-Cash" – functionality accepts an electronic transmission from a payment source and applies the payments automatically, saving you time, money and increasing the accuracy of your data.
- **Automated Collections:** The automatic collector action speeds processing and shows you real time credit statistics to support decision making.
- **Transaction Transparency:** Drill through financial transaction scrutiny allows your accounts team to report on what happened in every transaction.
- **Cash Flow Control:** Electronic invoice receipt, dispatch and matching all allow you to control cash flow in real time, eliminating time-lag between goods dispatch and invoicing



Accurate and timely financial information supports better decision making. Multiple views of financial data allow for improved analysis. Slingshot provides a complete and flexible Accounts Receivable toolset.

- **Cash Receipts Management:** Batch entry ensures accuracy and efficiency of all data entry. A cash forecast report by bank account shows your current and future financial status at a glance.

Seamless Integration

- **Billing Facilities:** Shipments or receipts processed in allied inventory management modules will be billed automatically.

Make Contact.

Over the past 3 decades, Slingshot has helped companies just like yours achieve the next level of efficiency, growth and profitability.

Our innovative approach to ERP software development, implementation and ownership allows you to extend your ERP systems without programming.

This lowers your costs, ensures scalability, decreases time to return on your investment and lowers your overall risk.

When it comes to ERP software – we innovate.

Visit us online:

slingshotsoftware.com

Slingshot Headquarters

270 Bridge Street
Suite 302
Dedham, MA 02026
781.329.1900 – Phone
781.461.2421 - Fax

Slingshot – Western Region

Xerox Center
1851 East First Street
Suite 900
Santa Ana, CA 92704
714.427.1170 – Phone
714.427.1177 – Fax

Sales

Toll-Free: 1.866.754.6474
sales@slingshotsoftware.com